



## HELLO AND WELCOME TO THE GREATER MIDWEST CHAPTER!

We're so glad you've joined us and are excited for your journey with the Association of Proposal Management Professionals. Here in the Greater Midwest Chapter (GMC), we are committed to building a network of personnel and resources to support members' professional and personal growth across 12 states in the heartland of the U.S.

**Greater Midwest Chapter**  
[www.apmpgmc.org](http://www.apmpgmc.org)  
[admin@apmpgmc.org](mailto:admin@apmpgmc.org)

**APMP International**  
[www.apmp.org](http://www.apmp.org)

**APMP Body of Knowledge (BOK)**  
[www.bok.apmp.org/wp-login.php](http://www.bok.apmp.org/wp-login.php)

*Within the APMP BOK, there is a full-text search capability, a glossary, a list of acronyms, and a library of tools and templates.*

**APMP Monthly Webinars**  
[www.apmp.org/events/webinars](http://www.apmp.org/events/webinars)

*APMP offers live webinars that address key industry topics and best practices.*

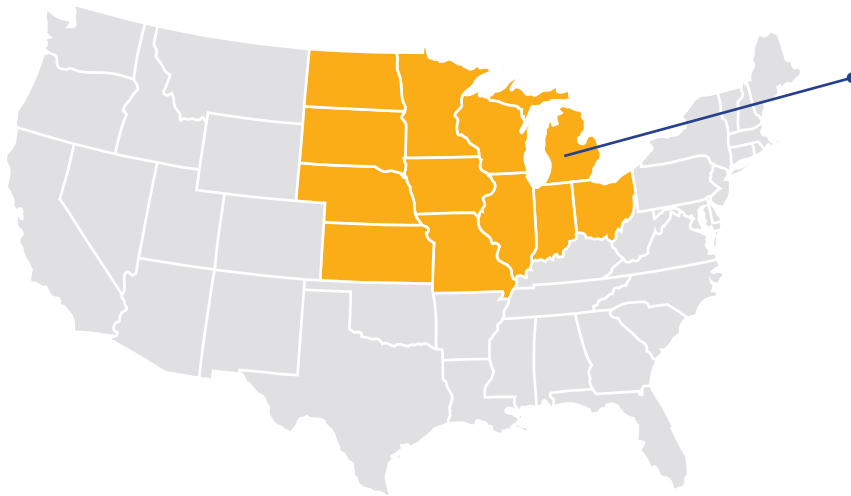
**Professional Certification**  
[www.apmp.org/certification](http://www.apmp.org/certification)

*APMP offers its members the world's first, best, and only industry-recognized certification program for professionals working in a bid and proposal environment. APMP certification is the global standard for developing and demonstrating bid, proposal, and capture competency.*



# WELCOME!

# ABOUT GMC



**12 STATES  
STRONG**

Illinois  
Indiana  
Iowa  
Kansas  
Michigan  
Minnesota  
Missouri  
Nebraska  
North Dakota  
Ohio  
South Dakota  
Wisconsin

**715+  
MEMBERS**

**2003  
FOUNDED**

## **2022 BOARD**

Kat Becchina	Lindsay Lange
Megan Kean	Kaitlin Kousaie
Alan Minnick	Silke Cole
Hayley Watkins	Stacey Duwe
Jen Roemer	Loni Hawks
Karin Olson Held	Karen Hansel
Heather Finch	Kati Stutsman
Andrea Milakis	Bruce Farrell
Tony Des Chenes	Alexa Ramsey

## Professional Development & Networking Opportunities

Our mission is to provide value to our members through engaging content, professional development, and networking.

### **GMC Blogs & Articles**

[www.apmpgmc.org/category/blog](http://www.apmpgmc.org/category/blog)

*Read insights, tips, and tricks from your fellow GMC members and industry professionals.*

### **Shortlisted Podcast**

[www.apmpgmc.org/2022/04/shortlisted-episode-1](http://www.apmpgmc.org/2022/04/shortlisted-episode-1)

*Shortlisted is a podcast from GMC where we chat about proposals, the business of winning work, and nailing the shortlists in our lives.*

### **Annual Symposium**

[www.apmpgmc.org/symposium](http://www.apmpgmc.org/symposium)

*GMC's biggest event of the year, our Annual Symposium, is an excellent opportunity for GMC and other APMP members to gather for networking and professional development.*

### **Consultants Virtual Networking Group**

[www.linkedin.com/groups/12621282](https://www.linkedin.com/groups/12621282)

*This is a virtual place where we connect members in this niche of our industry and provide relevant content and support.*

### **Lunch & Learns**

[www.apmpgmc.org/webinars](http://www.apmpgmc.org/webinars)

*GMC Monthly webinars, provide professional development with a variety of topics.*

### **Mentorship Program**

[www.apmpgmc.org/mentorship](http://www.apmpgmc.org/mentorship)

*A mentor is an excellent way to give back in your profession and earn CEUs toward your APMP certification. Participating as a mentee is an excellent way to meet someone new in our profession and learn from others' valuable experiences.*

### **Local Meet Ups**

[www.apmpgmc.org/local-meetups](http://www.apmpgmc.org/local-meetups)

*These events offer excellent opportunities for APMP GMC members to network and share best practices with others in your local area.*

### **Certification Study Group**

[www.apmpgmc.org/certification-study-group](http://www.apmpgmc.org/certification-study-group)

*This program is designed to assist individuals studying for and taking the Foundation and Practitioner level certification exams.*



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