

Ready to  
take your  
career to the  
next level?

Join APMP  
GMC's 2020  
Mentorship  
Program!



# A note from your mentorship chair:



*Outstanding  
people have  
one thing  
in common:  
an absolute  
sense of  
mission.*



**Zig Ziglar**

*Dear APMP Greater Midwest Chapter Members:*

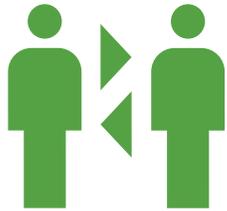
I am excited to announce the launch of our 2020 mentorship program to support the growth and development of our chapter members. This year's program consists of three pillars:

- 1 Mentor/Mentee Relationships:** Foundational to the program are individual mentor and mentee pairings. After applying as either a mentor or a mentee, you will be matched according to your region, industry, job function, background, and goals. After matching, it's up to the pair to determine the frequency, direction, and goals of the relationship.
- 2 Challenge Chats:** Back by popular demand are our quarterly Challenge Chats to discuss hot topics and tackle key industry challenges. Each webinar will be focused around a theme and include experienced mentors available to facilitate the discussion, share their experiences, and answer questions.
- 3 Mentorship Mondays:** On the first Monday of the month, we will serve up insights, tips, and activities directly to your inbox to help spark conversation starters during your weekly chats.

Professional growth and development is important for all of us - whether you're a newbie or a seasoned veteran. I'm honored to serve as your mentorship chair, and hope you will take this program as an opportunity to invest in yourself in 2020.

See you soon!

Hayley Watkins (Flamm), CP APMP | Pursuit Strategy Manager | Burns & McDonnell  
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# MENTORSHIP PROGRAM

You will be matched according to your region, industry, job function, background, and goals.

Your commitment is critical to the program's success and your mentor/mentee partnership. Participants are required to set aside time once per week to meet (in-person or virtually) with your mentor/mentee.

Mentors will be responsible for submitting a monthly report documenting your activity. This is required to obtain CEUs at the end of the year.



## CRITERIA TO JOIN:

- Active APMP GMC member
- Commit 4-6 hours per month



## KEY DATES:

March 13: Applications Due  
April 1: Program Kickoff (webinar)  
TBD at BidCon: Networking Event  
TBD at GMC Symposium: Networking Event  
December 1: Program Wrap-up



## APPLY TODAY!

[Mentor Application](#)

[Mentee Application](#)



# CHALLENGE CHATS

Back by popular demand are our quarterly Challenge Chats to discuss hot topics and tackle key industry challenges. Each webinar will be focused around a theme and include experienced mentors available to facilitate the discussion, share their experiences, and answer questions.



## CRITERIA TO JOIN:

- Active APMP GMC member



## KEY DATES:

June TBD  
August TBD  
October TBD



## REGISTRATION

Registration details made available at a later date.



# MENTORSHIP MONDAYS

On the first Monday of the month, we will serve up insights, tips, and activities directly to your inbox to help spark conversation starters during your weekly mentorship chats.

**Topics could include:**

LinkedIn + Resume Audit

Personality Assessment + Sharing

Leadership + Professional Development Resources

Overcoming Challenges

Goal Setting + Career Development

Proposal Management Hacks

# Why YOU should participate:



- Gain knowledge from experienced professionals
- Share lessons learned
- Learn different perspectives and alternate approaches
- Invest in the proposal profession and help it grow
- Receive personal training/tips and techniques
- Achieve your professional goals
- Mentors receive 8 CEUs toward APMP certification
- Build relationships with others in the industry
- Get to know your fellow chapter members
- Get more involved with APMP GMC

**“ I have so appreciated our mentor-mentee relationship this year. Both personally and professionally, it has been exactly what I needed. I know your review of my practitioner application played a huge role in passing the next level of certification. But most of all, I am thankful for your friendship. From your listening ear, to challenging me and encouraging me, thank you. ”**

*Feedback from a 2019 Mentee*