

WELCOME

Proposal Vitamins to Boost Your Competencies

Learning Series 1 of 6



June 22, 2016

Information Research & Management



Proposal Vitamin "IRM"!

Assessing your Competencies

Information Gathering

- Mandatory competency:
 - Analyze and relate information from different sources to draw logical conclusions
- Plus, ONE Desirable skill:
 - Define and drive the information collection strategy
 - Drive and coach others to use existing internal and external data sources and identify information gaps
 - Define, own and operate a plan to fill the information gaps
 - Monitor and assist the collection /analysis of high level intelligence /information that requires senior level connections / networks
 - Monitor industry and government regulations

Assessing your Competencies

Knowledge Management

Need at least TWO desirable skills:

- Define a knowledge management strategy
- Use current knowledge management tools
- Share knowledge and add to the knowledge base
- Assess all internal sources of information



Contact us:

apmpmentors@gmail.com

THANK YOU!



Join us July 13th for the next Proposal Booster...

July 13, 2016 12 p.m. CT/1 p.m. ET
Proposal Vitamin "P" (Planning)